

**STATE OF WASHINGTON  
OFFICE OF SUPERINTENDENT OF PUBLIC INSTRUCTION**

**Request for Proposals 2011-07  
Bicycles and Bicycle Equipment for Safe Routes to School Bicycle and  
Pedestrian Safety Program**

**Addendum 02 – Consultant Questions and Answers**

*Note to potential respondents:*

*This Addendum is intended to revise, clarify and become part of the Bicycles and Bicycle Equipment for Safe Routes to School Bicycle and Pedestrian Safety Program RFP NO. 2011-07, issued July 15, 2011.*

*All amendments, addendums, and notifications will be posted on the OSPI Web site and released via the Washington Electronic Business Solution (WEBS) Website.*

**QUESTION:** Can you supply a bidder's list for the state-wide bicycle RFP closing on August 1, 2011?

**ANSWER:** OSPI uses the internet to notify all perspective consultants. The solicitation was posted on the OSPI website (<http://www.k12.wa.us/RFP/default.aspx>), and sent to vendors registered in WEBS under the commodity codes listed on page 1 of the solicitation. If you wish to obtain a list of respondents, you will need to contact our public records request office: <http://www.k12.wa.us/publicrecordsrequest/>.

**QUESTION:** Where it says "Gears: 1 to 7 speed; no front derailleur" are you asking for a 7-speed bike, or any number of speeds between 1 and 7 (i.e. a 1-speed bike, 3-speed bike, or a 5-speed bike)?

**ANSWER:** The bikes can be any number of speeds between a 1-speed and a 7-speed with no front derailleur.

**QUESTION:** Have there been previous awards for the identical items listed in this current bid?

**ANSWER:** No, OSPI has never awarded a contract for items listed in this bid. Models must meet the specifications as noted in Section 4: Objective and Scope of Work, on page 5.

**Questions & Answers Posted 7/20/211:**

**QUESTION:** The RFP calls for bicycles with only domestic steel. Because virtually every bicycle sold in the United States cannot meet this requirement, is there a preference for bicycles with the highest percentage of domestic steel?

**ANSWER:** No preference will be given to bicycles with the highest percentage of domestic steel. In the event, that only "NOT AVAILABLE" bids are received for bicycles with only domestic steel materials, the contract will be awarded to the bidder who submits the lowest total bid for bicycles having foreign steel material. So long as the bicycles meet the specifications of the RFP, there are no other criteria that will be used.

**QUESTION:** Because there is a preference for domestic steel, would a bicycle with a frame constructed of domestic steel be acceptable?

**ANSWER:** The specifications listed on page 5 call for bicycles with an aluminum frame.

**QUESTION:** Is there a preference for domestic assembly, particularly as it pertains to assembly of all major components, as opposed to final assembly i.e. seats, pedals, handlebars?

**ANSWER:** There is no preference for domestic assembly for bicycles having foreign steel materials and for bicycles with only domestic steel materials only as the assembly applies to the steel materials.

**QUESTION:** Is there a preference for bicycles assembled in a solar-powered factory?

**ANSWER:** No.

**QUESTION:** Are we correct to assume that aluminum is not considered steel?

**ANSWER:** Yes.

**QUESTION:** If aluminum is not considered steel, and there are no aluminum bicycle frames manufactured domestically, and the balance of the components are either aluminum/alloy or non-domestic steel, can the contract be awarded to a company whose bicycles have no domestic content?

**ANSWER:** Yes, if only "NOT AVAILABLE" bids are received for bicycles with only domestic steel materials, then the contract can be awarded to a company whose bicycles have no domestic content.